



# PricelessSunsetJourneys.com

## Make all your Journeys like a Priceless Sunset

Call 253-630-7755 or email Kathleen@travelcenter4u.com

### PS JOURNAL

Volume 1, Issue 18

SUMMER 2011

### Travel Center - Travel Leaders Agents SCORE as Specialists

Today's travel consumers value knowledge and expertise. You are looking for information and guidance that gives you a premium travel experience. Many clients are seeking agents with specialization. You want to talk to somebody who's "been there, done that and knows the subject like the back of their hand." You want someone who can do more than take your order but can meet your needs and custom craft that perfect trip.

Travel Leaders developed a program designed specifically to help customers locate specialists. The SCORE program systematically develops and trains agents in destinations and products, so clients receive better service. Beginning in early 2011, training on the Holland America Line Cruise experience and destination Australia launched the program. This summer agents are becoming destination certified in Alaska and Hawaii. Globus Family of Brands and Pleasant Holidays are offering lessons on product differences that set them apart.

Within my company, I can turn to agents who are specialists in dive vacations, international ticketing, Italy and more. Often I am a resource for cruise or Alaska questions.

### MAKE NEW FRIENDS BUT KEEP THE OLD, ONE IS SILVER AND THE OTHER GOLD!

Welcome to **JoAnn Forester!** I met JoAnn and **Cyndy Lentsch** in 1977, when I began my career as a commissioned agent at **Action Travel** in Renton. When Action was sold to US Travel Systems and restructured, we went our separate ways. I taught travel school for several years. Cyndy worked for a small ship cruise line and then settled into teaching sewing. JoAnn continued selling group cruises at Highlands Travel in Renton until it

### Cover Family trip with Travel Insurance Plan

You should be prepared for unexpected travel expenses that could ruin your family vacation. You can reduce the financial impact of unexpected travel mishaps. Travel insurance plans can cover unexpected travel costs caused by unforeseen events like:

- Cancellation due to medical illness
- Medical expenses incurred while away
- Missed connections or cruise due to airline cancellations or delays
- Lost or damaged luggage
- Missed flights due to accident, flat tire, or ice or snow covered roads.

Travel Leaders—Travel Center, Inc presents third party travel insurance which covers our clients in case of supplier default or bankruptcy. Both **Travel Guard** and **Access America** offer basic to comprehensive policies and group options. Prices are based upon your age and prepaid costs of your vacation. Often children are included at no additional charge.

closed. Last fall, JoAnn and I reconnected. JoAnn did not like retirement. She asked me to arrange a **Princess Cruise** to Alaska for herself and friends. JoAnn plans to escort cruises for several more years.

Cyndy continues to teach sewing at Renton Technical College and lead shopping trips. See our calendar page for upcoming events.

Gertrude, one of my students, leads group cruises and local tours.

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<b>TRAVEL TIP</b>
PLAN AHEAD BECAUSE:
1. It saves money
2. There are lots more choices available.
3. There's time to read about destinations.
4. It's less stressful for everyone
BUT BE OPEN TO NEW POSSIBILITIES LIKE:
Roma Lido Beaches
The Isle of Mull
A Rooftop Glass of Wine
Hidden Restaurants.
A Swim in Sea of Galilee

<b>Thinking about the Future:</b>
Fatima and Lourdes 2012
Cruising to the Holyland Because it's easy
Cruising Rivers of Europe
American Pilgrimages
Published by Kathleen G. Tansey CTC

### BOOK YOUR NEXT CRUISE DURING SUMMER CRUISE SALES !!

Summer is vacation time for many people, but it is also a time to book specials for the future.

**From August 3 to 10, Travel Leaders-Travel Center hosts a 7 day special cruise sale for clients making NEW reservations on Holland America Line.** During the sale week, clients benefit from a reduced cabin deposit. Only \$100 per person will ensure the cabin of your choice and guarantee the group or promotional rate offer. This is a savings of \$250 or more per person to confirm your space. You have the freedom to bank the rest of your funds while your next HAL vacation is confirmed. In addition, you will receive an onboard discount coupon book, so you save even more on the things you like

most onboard. The Value Booklet includes discounts for the spa, internet, shops, café, photo gallery and more.

Until August 31, 2011, **ALL** 2012 and a limited number of 2011 **Oceania Cruises** sailings have 2 for 1 cabin fares with FREE airfare and \$500+ shipboard credit. **Oceania ships** offer small size and big values with a high staff to guest ratio. Mediterranean itineraries highlight the historical cities, ancient myths, legendary art, and religious sites. Cruising is the easy way to visit Biblical sites while in port. All 2012 voyages include an overnight hotel in the departure port. So don't wait, deposit for 2012 now.

PS: Note sale date for the SPECIAL BEIJING CITY TOUR ends on Sept. 30, 2011, subject to availability!!!

## Military Baggage Changes

When news broke that our military were being charged fees for transporting necessary supplies and equipment on domestic carriers, Alaska Airlines immediately announced the first 5 bags could be checked free of charges for active US military and dependents travelling on orders.

## Bereavement Fares

### 15% off Coach Fares ~ Offer Flexibility

Clients who need to travel for the death of a family member\* may want to take advantage of the flexibility of our bereavement fare. No change fees or add collects make the stress of a difficult time a little easier. These fares are only available 7 days or less before travel and need some additional information for the record.

## Continental & United Frequent Flyer Programs Combine!

Continental OnePass & United MileagePlus frequent flyer programs can now be combined. One of the benefits of the United-Continental merger is that you can link Continental OnePass and United MileagePlus accounts and combine your miles and earn awards faster. If you are a member of both programs, just link your accounts together by clicking on the link below. Once you link them, you can transfer miles anytime and as often as you want, at no cost.

[www.continental.com/web/enUS/apps/onepass/transferMiles/betweenPrograms/](http://www.continental.com/web/enUS/apps/onepass/transferMiles/betweenPrograms/)

## Holy Discovery in Nation's Capital

While in DC for a Women's Conference, my taxi driver suggested I visit the Replicas of the Holyland at a monastery. An internet search located: <http://www.myfranciscan.org/> and I went to The Franciscan Monastery, about 1 mile from the Shrine of the Immaculate Conception. I expected to see miniatures like an HO train set and was surprised to find accurate copies of the Holy Sepulchre of Jerusalem, Bethlehem Nativity caves, Joseph's workshop in Nazareth, and Roman Catacombs. The free guided tour was led by a Franciscan brother who explained their work to preserve sites in the Holyland as decreed by the Pope. I visited the actual sites in 2007 & 2008, and say this find could be a wonderful way for many to experience the Holyland without the stress of a long international flight. The outside grounds have many Marian Shrines and a copy of the Portiuncola from Assisi. Father Ed White mentioned he wants to lead a group to the March for Life in DC within 3 years. Exploring the capital's political and spiritual sides will be an interesting week's journey.

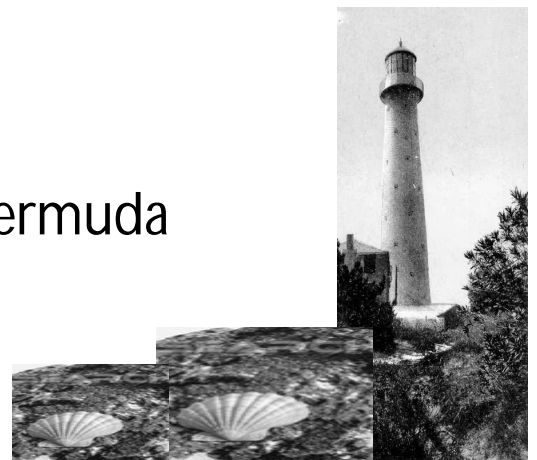
## BERMUDA EXPERIENCE NOT JUST FOR WOOD CARVERS!



**Holland America Line**

*A Signature of Excellence*

Experience our **CARVER'S** Cruise to Bermuda featuring **Pam & Pete Gresham** onboard the "ms Veendam" **June 24, 2012**



### Change Plain into Beautiful



When Pam Gresham was asked to make memory boxes for Silver Dollar City's 50th Anniversary, they became so popular, she couldn't keep up with demand. **Pam and her husband Pete, both master carvers** will show you how to carve your own "Treasure Chest" to remember this cruise. Designed just for the CARVERS Cruise, it will feature a traditional Chippendale style shell motif. Pam is the resident carver at the Branson family theme park. [www.bransonsilverdollarcity.com](http://www.bransonsilverdollarcity.com)

**Carving Workshops are EXCLUSIVE for our clients. onboard \$250.00 nonrefundable Fee per carver due 1APR12**

**INSIDE CABIN RATES FROM \$1306.71** pp double share.

Sample rate are per contract, availability & specials change. \$350pp deposit + \$50 pp non-refundable registration to confirm. **Rates include: cabin, taxes, port fees.** Fees & fuel per regulations. Hotel, transfers, airfare & other categories on request. All terms apply per [www.HollandAmerica.com](http://www.HollandAmerica.com) or brochure.

**Insurance recommended** Based on *minimum 20 carvers*

On **Sunday** afternoon, cruise from New York Harbor. Enjoy a day at sea.

Arrive **Tuesday** at St. George.

Enjoy a tropical island with British flair.

On **Wednesday** visit to Hamilton, known for dockyards and craft markets.

Sail away **Friday** afternoon.

Spend **Saturday** at leisure.

Arrive NYC on July 1 to return home.